

Why become Leboo's Distributor:

We are actively seeking to expand our distribution network worldwide.

Leboo is committed to helping you achieve a profitable and successful business with us.

We look for a long-term business relationships and therefore wish to work with distributors who are prepared to understand the product, marketing strategy and become fully competent, undergoing the required training. We accept that in the early part of the relationship we need to put more time and energy into getting you online and also understand that it is your business and will not attempt to interfere in the running of your own company.

We seek safety conscious entrepreneurs and companies who can see the opportunities and values that the Leboo product creates and who are prepared to grow with the market.

Requirements to become a Distributor:

1. The distributor should have fixed business location. Distributor should be a legal entity.
2. The distributor should has storage and distribution capabilities.
3. There should be above 2 sales person responsible for developing the market.
2. The distributor should has relatively abundant liquidity funds.
3. The distributor should be familiar with the medical consumables market, have certain sales channels, can distribute our products with sales network in a short time.
4. The distributor should has the ability to make the marketing target for distribution area, cooperate with the Leboo's sales policy, jointly develop the market and complete the sales target.

Support for Distributor:

Industry Solutions: According to various industries, provide professional disposable protection product solutions and technical support.

Marketing support: Assist the agent to carry out online and offline marketing activities and provide all-round marketing material support.

Commercial support: Provide local market information guidance for distributors and provide product registration and qualification support. Provide onsite or offsite assistance for biddings and projects.

Distribution support: Support multiple modes of transportation by sea, land and air and have close cooperation with multiple transport companies.

Price Support: Factory direct supply, no intermediate links, the maximum cost reduction, to provide competitive prices.

Product Support: Provide high quality products, ensure timely delivery and provide outstanding after-sales service. Continuous product and solution upgrades and new product launches ensure leading edge of competition.

Brand Strength: with 5600 square meters of 100,000 grade clean workshop, passed ISO13485, CE international certification, FDA listed, exported to 70+ countries with 200+ customers. The Brand has been well accepted and recognized by our customers.